

Configuring Cross-Application Processes in SAP S/4HANA Sales and Procurement

OEM: SAP • Code: S46800



COURSE DESCRIPTION

In this course, participants will become familiar with the features and functionality provided for selected cross-application business processes in SAP S/4HANA Sales and Procurement. Participants will also learn about the associated configuration settings for the selected cross-application business processes.

AUDIENCE PROFILE

- Application Consultant
- Business Process Architect
- Business Process Owner / Team Lead / Power User
- Enterprise Architect
- Solution Architect

PREREQUISITES

Essential

- Business Processes in SAP S/4HANA Sourcing and Procurement (course on learning.sap.com)
- Implementing Sales in SAP S/4HANA Cloud Private Edition (course on learning.sap.com)

Recommended

- Implementing Sales in SAP S/4HANA Cloud Private Edition (course on learning.sap.com)

COURSE OBJECTIVES

By the end of this course, participants will be able to:

- Execute and configure third-party order processing in SAP S/4HANA
- Execute and configure intercompany sales processing in SAP S/4HANA
- Execute and configure intra- and cross-company stock transfers in SAP S/4HANA
- Execute and configure subcontracting in SAP S/4HANA
- Execute and configure returns processing in SAP S/4HANA

Module 1: Executing third-party order processing

- Identifying the process steps of third-party order processing
- Configuring a sales order with a third-party item
- Creating a third-party purchase order
- Posting the goods receipt for a third-party purchase order
- Posting an incoming supplier invoice
- Billing the customer in Third-Party Order Processing

Module 2: Executing an intercompany sales process

- Identifying the process steps of an intercompany sales process
- Configuring intercompany sales
- Creating a sales order for intercompany sales
- Creating an outbound delivery for an intercompany sales process
- Billing the customer in an Intercompany Sales Process
- Creating an intercompany billing document
- Posting the incoming invoice for the selling company
- Processing advanced intercompany sales in SAP S/4HANA

Module 3: Performing an intra-company code stock transfer

- Identifying different options for executing a stock transfer
- Setting up a stock transfer process for an intra-company stock transfer
- Integrating a stock transfer into MRP
- Creating an intra-company stock transport order
- Creating the outbound delivery for the intra-company stock transport order
- Configuring the outbound delivery for an Intra-Company Code Stock Transfer
- Identifying the goods movements for an intra-company stock transfer

Module 4: Performing an intercompany stock transfer

- Using a stock transport order for an intercompany stock transfer
- Processing the Delivery for an Intercompany Stock Transfer
- Creating an Internal Invoice for an Intercompany Stock Transfer
- Posting the Goods Receipt for an Intercompany Stock Transport Order
- Posting an Incoming Invoice in the Receiving Company Code
- Processing advanced intercompany stock transfers in SAP S/4HANA 2022

Module 5: Working with subcontracting

- Procuring materials via subcontracting
- Creating a Subcontract Order

- Using a Scheduling Agreement in Subcontracting
- Posting the goods movements for the components in a subcontracting process
- Posting the goods receipt for a subcontract order
- Entering a Subsequent Adjustment for a Subcontract Order
- Posting the Invoice Receipt for a Subcontract Order

Module 6: Executing returns processing in SAP S/4HANA

- Introducing Advanced Returns Management (ARM)
- Outlining customer returns in SAP S/4HANA
- Performing a supplier returns in SAP S/4HANA
- Using best practices for customer returns in SAP S/4HANA

Module 7: Identifying procure-to-pay and order-to-cash account postings

- Identifying account postings for a procure-to-pay and an order-to- cash process