

Arab Bank

Translating Strategy Into Results

2-Day Training Program

Course Overview

This two-day program helps managers and team leaders translate strategic objectives into measurable results. Participants learn how to align goals, create execution roadmaps, define KPIs, manage accountability, and build a performance-driven culture.

Detailed Training Agenda

Day 1: From Strategy to Execution

1. Opening, Expectations and Strategy Execution Challenges
2. Understanding Strategy and Strategic Intent
3. Translating Vision, Mission and Strategic Priorities
4. The Strategy-to-Results Framework
5. Strategy Mapping and Value Creation Logic
6. Identifying Critical Success Factors
7. Goal Cascading Across Business Units
8. Aligning Functional and Departmental Objectives
9. Defining Strategic Initiatives and Projects
10. Workshop: Building a Strategy Map for a Banking Function
11. Introduction to Performance Management and Execution Governance
12. Day 1 Review and Reflection

Day 2: Managing Performance and Delivering Results

1. Recap of Day 1 and Key Insights
2. Designing Meaningful KPIs and Performance Measures
3. Balanced Scorecard Principles

4. Leading and Lagging Indicators
5. Target Setting and Benchmarking
6. Performance Review Mechanisms and Governance
7. Accountability Frameworks and Ownership
8. Managing Execution Risks and Obstacles
9. Building a Culture of Results and Continuous Improvement
10. Communication and Stakeholder Engagement for Strategy Execution
11. Workshop: Departmental Results Plan and KPI Dashboard
12. Personal Action Planning and Program Close