

Implementing SAP S/4HANA Cloud Public Edition, Sales Fundamental Business Processes

OEM: SAP • Duration: 1 Day (8 hrs) • Code: S4HANA-CPE-SALES-FUND

COURSE MODULES & TOPICS

Executing Sell from Stock (BD9)

- Understanding the Sell from Stock Process
- Understanding Sales Functions
- Understanding Shipping Functions
- Understanding Billing Functions
- Executing the Sell from Stock Process

Executing Sales Quotation (BDG)

- Understanding Sales Quotation Processing

Executing Free of Charge Delivery (BDA)

- Understanding Free of Charge Delivery Process

Executing Sales Contract Management (I9I)

- Executing Solution Process: Sales Contract Management (I9I)

Enhancing Sales Processes with the AI

- Using AI-Assisted Enterprise Search
- Introducing SAP Joule for Sales
- Introducing SAP Joule Core Capabilities
- Checking Sales Order Status with Joule
- Renewing Expiring Prices with Joule
- Handling Billing Posting Issues with Joule