

ACI Dealing Training

Day 1 – Introduction to Financial Markets

1. Overview of Global Financial Markets
2. Role of Dealers and Market Participants
3. Structure of Money Markets
4. Foreign Exchange Market Basics
5. Key Financial Instruments
6. Market Terminology Used in Dealing
7. Regulatory Framework & Market Conventions

Day 2 – Foreign Exchange Markets

1. Exchange Rate Quotations (Direct & Indirect)
2. Spot Foreign Exchange Transactions
3. Forward Foreign Exchange Contracts
4. Cross Currency Calculations
5. FX Swap Transactions
6. Bid–Ask Spread and Market Making
7. Practical FX Dealing Examples

Day 3 – Money Market Instruments

1. Introduction to Money Markets
2. Interbank Deposits
3. Treasury Bills and Commercial Papers
4. Certificates of Deposit
5. Repo and Reverse Repo Transactions
6. Interest Rate Calculations
7. Yield Conventions in Money Markets

Day 4 – Risk Management & Ethics

1. Types of Financial Risks
2. Market Risk, Credit Risk & Liquidity Risk
3. Risk Management Techniques
4. Internal Controls in Dealing Rooms
5. Code of Conduct in Financial Markets
6. Ethical Standards for Dealers
7. Case Studies on Market Misconduct

Day 5 – Practical Dealing & Exam Preparation

1. Structure of a Dealing Room
2. Trade Lifecycle (Deal to Settlement)
3. Confirmation and Settlement Procedures

4. Back Office & Middle Office Functions

5. Market Practice Questions

6. Mock Test for ACI Dealing Certificate