

## **S46000- SAP S/4HANA Sales Essentials**

**Duration:** 2 days

**Level:** Basic Processes & Foundation

### **Table Of Content –**

- Getting Started in SAP S/4HANA Sales
- Enterprise Structure - Organizational Units in SAP S/4HANA Sales
- Maintaining Master Data in SAP S/4HANA Sales
- Using Presales Documents in SAP S/4HANA Sales
- Utilizing Sales Analytics and Monitoring in SAP S/4HANA